

Raytheon Intelligence and Information Systems (IIS)

Raytheon

“MPM freed our people up to do more analysis and less button-pushing, saving us hundreds of hours every month.”

Jason Kinder,
Manager of Performance
Management for
Raytheon IIS

Deltek MPM™ Helps Government Contractor Quickly and Accurately Measure Earned Value to Increase Program Performance

THE CHALLENGE

As a leading, trusted provider of intelligence and information solutions to the U.S. government, Raytheon Intelligence and Information Systems (IIS) delivers up-to-date knowledge that enables its clients to make timely and accurate decisions to achieve mission goals of national significance. With eight sites, nearly 250 users and thousands of projects in their database, Raytheon needed to measure and report earned value across multiple complex programs. Unfortunately IIS's existing earned value management (EVM) system wasn't keeping pace with its growing number of programs or government EVM requirements.

“We had a homegrown (EVM) system integrated with our accounting system, and it had just gotten old and clunky. We wanted something streamlined and current before that old system became unreliable,” said Jason Kinder, Manager of Performance Management for Raytheon IIS.

Management recognized the numerous inefficiencies inherent in their legacy accounting and EVM systems and first initiated an upgrade of the accounting system, creating a parallel opportunity to retool their EVM solution.

To meet the stringent security needs of their classified government projects, as well as Raytheon's own internal controls, the IIS team needed an intuitive, user-friendly EVM solution that would enable simple, clear reporting, and free up resources for other core tasks.

THE SOLUTION

After evaluating solutions from multiple vendors, Raytheon chose to run a pilot to test their final two choices. After extensive evaluation, Raytheon chose MPM. “Simply put, MPM performed better and hit every point on our internal and client requirements. The alternative solution just couldn't even compare,” Kinder continued.

An easy-to-use, quick-to-implement, program-based earned value management solution, Deltek MPM is used by hundreds of organizations, including 8 of the top 10 aerospace and defense contractors. It accurately measures and helps these organizations report on earned value, is compliant with ANSI/EIA-748, and supports critical programs for Department of Defense, Department of Energy, NASA and Department of Transportation. With it, organizations can rely on one solution to plan, track, and analyze every phase of the entire program lifecycle.

Besides offering robust reporting and analysis on IIS's thousands of projects, MPM also offered easy integration and import/export capability with their existing enterprise systems.

THE BENEFIT

Today, MPM supports 8 sites, 250 users, and over 200 active programs across Raytheon at any given time. The automated, centralized system provides many advantages on both the administrative and security fronts. "Having one common, Windows-based application for everyone to use makes training easier, streamlines data import and export, simplifies the reporting process, and makes deployment smoother," Kinder reported. "We've reduced cycle time and time to update project status, freeing resources for more analysis. We're saving 10 hours per project, per month." Given the quantity and depth of Raytheon's portfolio of projects, the time savings have been significant across the organization.

MPM has also improved Raytheon IIS's ability to plan, track, and analyze projects from start to finish, which has helped them to improve program performance. In addition, it has given Raytheon's ultimate customer – the US Government – real-time visibility into projects which has increased customer satisfaction. Finally, MPM's mobile access has enhanced the productivity of remote employees who need to measure and report on EVM from remote locations.

RAYTHEON IIS AT A GLANCE

Company Name: Raytheon Intelligence and Information Systems (IIS)

Headquarters: Garland, Texas

Primary Business: Raytheon IIS is a leading provider of intelligence and information solutions, supporting mission goals of national significance for federal government clients.

URL: www.raytheon.com/businesses/riis

Contact
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Deltek (NASDAQ: PROJ) is the leading provider of enterprise software solutions designed specifically for project-focused businesses. For more than two decades, our software applications have enabled organizations to automate mission-critical business processes around the engagement, execution and delivery of projects. More than 12,000 customers worldwide rely on Deltek to measure business results, optimize performance, streamline operations and win new business.

THE DELTEK ADVANTAGE

The implementation of Deltek MPM has enabled Raytheon IIS to:

- Plan, track and analyze projects effectively throughout the entire program lifecycle
- Cut 10 hours out of their project update process per project, per month
- Increase accuracy and timeliness of monthly reporting
- Make better decisions and increase customer satisfaction
- Improve project pricing, planning and "what-if" analysis