

Buro Four Project Services, Ltd.



“No one else came close to the resource modeling capability of Deltek Vision. It was exactly what we needed.”

Steve Slade, Finance Director, Buro Four.

Deltek Vision® Gives Fast-Growing Project Management Consultancy Enterprise-Wide Access To Critical, Real-Time Information

THE CHALLENGE

As a successful independent project management consultancy specialising in property and construction, Buro Four Project Services was diversifying and expanding. The energetic company was entering new sectors and locations together with servicing the increasing needs from its existing client base in both private and public sectors.

Prior to this diversification, Buro Four's management quickly recognised that such success and continued growth required a flexible, scalable, project accounting and resource management software solution. Their existing systems were a combination of separate applications across four different business units, each with specific requirements. Information was routinely re-keyed across systems, resulting in wasted time and resources. In addition, there was little real-time visibility into project, resource, or financial status across the organisation.

With nearly 250 open projects at any given time, Buro Four needed to find a solution that combined resource management, project accounting, and real-time project visibility across Buro Four's four offices.

Overall system access and efficiency was a very important factor; allowing Buro Four to continue to improve the quality and efficiency of their services provided to clients.

THE SOLUTION

Though they initially searched for a standalone resource management solution, Buro Four management was impressed by the comprehensive capabilities within Deltek Vision that would streamline the efficiency of their business and enable the centralisation of their project data.

Specifically designed for professional services firms, Deltek Vision automates and integrates the accounting, planning, tracking, and administration of both resources and projects. Management saw immediately that Vision would help to improve business performance, better manage shared resources across the organisation and increase profitability. "Vision was chosen because it's not just accounts focused, but an enterprise-wide business system," said Steve Slade, Buro Four's Finance Director. "In addition, we're totally confident that Vision will easily be able to cope with any further expansion."

Over the course of several months, Deltek Vision gradually replaced the existing systems, and staff members were trained on the new modules. While the implementation was ongoing, Buro Four experienced no negative impacts running the day-to-day business. This was due to the seamless changeover to Vision, the tight linkage between Vision modules, and a comprehensive training plan.

Contact Deltek

www.deltek.com
info@deltek.com

Deltek (NASDAQ: PROJ) is the leading provider of enterprise applications software designed specifically for project-focused businesses. For more than two decades, our software applications have enabled organisations to automate mission-critical business processes around the engagement, execution and delivery of projects. More than 12,000 customers worldwide rely on Deltek to measure business results, optimise performance, streamline operations and win new business.

WORLD HEADQUARTERS:

United States

13880 Dulles Corner Lane
Herndon, VA 20171
800.456.2009

INTERNATIONAL SALES HEADQUARTERS:

Canada

110 Sheppard Ave. East, Suite 620
Toronto, ON M2N 6Y8
416.769.6565

United Kingdom

1 Warwick Row
London, SW1E 5ER
+44 (0) 20 7518-5010

Australia

6th floor
182 Victoria Square
Adelaide SA 5000
+61 8 8112 1200

When the implementation was complete, Buro Four had a newly transformed organisation. "Before, everyone had their own way of entering and saving data for the specific output they needed. With Vision, we're all doing it one way and still getting the output we need," Slade reported. "It just makes our lives easier."

THE DELTEK ADVANTAGE

Today, within seconds of logging on, every Buro Four project manager has real-time information on the cash flow, risk position and resourcing profile for the projects they manage. From timesheets to project expenses, data is easily entered once and automatically shared with other business units. "Most of what we had seen before had been designed by accountants for accountants," said Slade. "However, everything about Deltek Vision makes it suitable for wider use, especially the fact that it is very easy to follow for those staff who aren't accountants." Additionally, Buro Four are impressed with the output provided by Vision. "So much of this information – utilisation, risk, cash flow – can get complicated, and needs to be provided in a clear and simple way," said Slade. "Vision provides it in a way that's easy to digest, internally and with our clients. That leads to better decisions and increased savings."

BURO FOUR AT A GLANCE

Company Name: Buro Four Project Services, Ltd.

Headquarters: London, United Kingdom

Primary Business: Buro Four is an independent, property and construction project management consultancy, serving corporate, development and public sector clients both in the UK and overseas. Services include project and programme management, design management, due diligence, health checks and expert witness.

Product: Deltek Vision

URL: www.burofour.co.uk

THE DELTEK ADVANTAGE

The implementation of Deltek Vision enabled Buro Four to:

- Have access to real-time project data
- Integrate critical business systems
- Increase transparency across all systems, projects, and offices
- Improve resource management
- Effectively forecast projects
- Simplify output